



# OMV Aktiengesellschaft – financial strength and stability.

OMV is one of the largest listed industrial companies in Austria, with Group sales of EUR 34 billion in 2024. It produces and markets oil and gas as well as chemical products and solutions in a responsible way, and develops innovative solutions with a special focus on the circular economy.

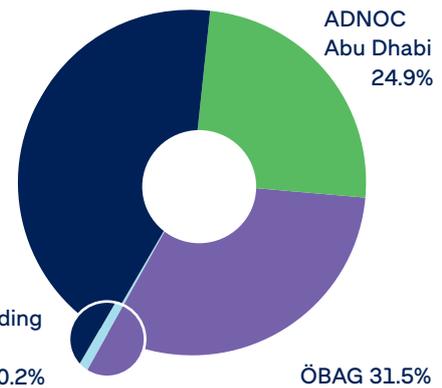
## KPIs in EUR million

- Sales revenues: 33,981
- Clean CCS operating result: 5,141
- Cash flow from operating activities: 5,456
- Employees (including Borealis): approx. 24,000

## Corporate structure

Free float 43.4%

Treasury shares including employee shares 0.2%



## OMV value chain

### Upstream

- Active worldwide Daily production 364 kboe
- Secure reserves: 979 mn boe
- Reserve replacement rate: ~26%
- OMV production ratio: approx. 50:50 oil to gas

### Downstream Gas

- Gas storage in Austria and Germany
- 860 MW gas-fired power plant in Romania

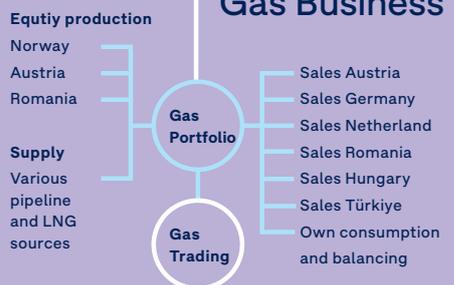
### Downstream Oil

- 3 refineries in Europe with a capacity of 369 kbbl/d
- Fuel and other sales volumes in Europe: 16.2 mn metric t
- Together with Borealis, one of the world's leading producers of polymers
- Around 1,700 retail stations in 8 countries with sales of 5.54 mn metric t

### Gas Logistics

- Nomination of daily natural gas transport demand
- Balance group managers in all relevant market areas of the target markets
- Gas storage in Austria and Germany with a capacity of around 30 TWh

### OMV Gas Business





# OMV Gas. Supply that starts with experience.

## How we see the market

Future energy demand in Europe will be influenced by various factors, including economic growth, population development, and the electrification of new sectors such as transportation and heating.

Forecasts up to 2030 indicate that gas demand in Europe will remain stable, while electricity demand will continue to rise.

## Our strategy

We are pursuing a forward-looking strategy that focuses on diversification, integration, and flexibility.

With our comprehensive expertise in trading, storage, and sales, we offer innovative solutions to meet the challenges of the energy transition and ensure a reliable energy supply.

### ▪ **Diversification:**

A variety of natural gas sources, reliable transport routes, and long-term contracts reduce dependencies and increase supply security.

### ▪ **Flexibility:**

Optimized storage and transport capacities ensure seasonal flexibility and balance out fluctuations over time.

### ▪ **Integration:**

By combining gas sales with our own natural gas production, we are an integrated energy supplier for gas, electricity, and renewable energy.

### ▪ **Expansion:**

Expanding our multi-commodity platform for gas, electricity, and renewables, and strengthening our sales positions along our own production.

We are the reliable partner you can count on when it comes to energy matters.

## Our product solutions

### **Reliable supply**

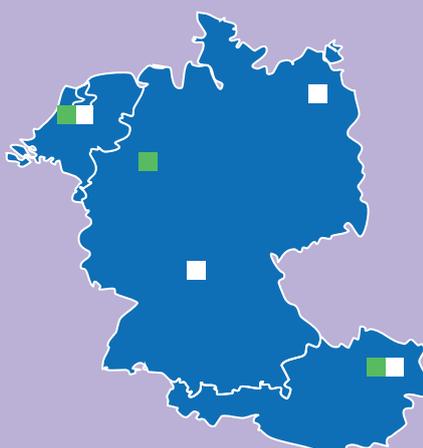
- Full delivery
- Residual delivery
- Flex products
- Baseload delivery

### **Pricing models that fit your needs**

- Fix-for-Floating
- Tranche models
- Indexed pricing
- Customized pricing solutions

### **Customized services**

- Personalized support from key account managers
- Collaboration on innovative solutions
- Development of personalized pricing and supply models
- Daily forecasts based on internal market analyses
- Flexible contract design
- Web-based client portal
- Transnational supply
- Detailed energy analysis by our engineers
- OMV Gas Sales Trading



### Target sales segments

- Industry & Commerce
  - Power plants
  - Distributors
  - Greenhouses
- Key gas market    □ Trading point  
■ OMV branch office    □ Customer